



Course Syllabus

Course Code	Course Title	ECTS Credits
MGT-281DL	Introduction to Management	6
Prerequisites	Department	Semester
None	Management	Fall/Spring
Type of Course	Field	Language of Instruction
Required	Management	English
Level of Course	Lecturer(s)	Year of Study
1 st Cycle	Mr Harry Kogetsidis	2 nd
Mode of Delivery	Work Placement	Corequisites
Distance Learning	N/A	None

Course Objectives:

The main objectives of the course are to:

- Introduce students to the basic concepts and functions of management.
- Introduce students to a range of important management processes, which can be used to support the main management functions.
- Help students understand the nature of the external environment and its effect on the organization.
- Help students understand the systemic nature of organizations.
- Help students appreciate the importance of human resources in organizations.
- Help students appreciate the importance of teamwork in organisations and to become effective team players.
- Familiarize students with a number of decision-making methods and tools.
- Develop students' analytical skills.
- Develop students' critical thinking.
- Develop students' interpersonal skills and offer them the opportunity to actively engage in debates on contemporary management issues.

Learning Outcomes:

After completion of the course students are expected to be able to:

1. Recognize the importance of management both as an occupation and as a universal human activity.

2. View organizations as complex social systems.
3. Compare and contrast the divergent and often conflicting interests of the various stakeholders.
4. Differentiate between the basic management functions of planning, organizing, leading and controlling.
5. Distinguish between the need for effectiveness and the need for efficiency in organizations.
6. Compare and critique different management approaches and demonstrate how these can help organizations to meet their goals.
7. Formulate appropriate decision making models and use them to propose policy alternatives.
8. Investigate good management practices in contemporary organisations.
9. Carry out independent research using a variety of resources.
10. Participate in debates on controversial management issues.

Course Content:

The course covers the following topics:

- Organisations and stakeholders
- Management and managers
- Planning
- Decision making
- Strategy
- Organisation structure
- Human resource management
- Managing change
- Motivation
- Communication
- Work teams
- Performance measurement

Learning Activities and Teaching Methods:

Recorded lectures, directed reading, practical activities, forum discussions, web conferencing, online tests and homework activities.

Assessment Methods:

Online Test, Assessed Homework, Participation in Group Work, Final Examination

Required Textbooks / Readings:

Title	Author(s)	Publisher	Year	ISBN
Management – Using Practice and Theory to Develop Skill, 8 th Ed.	David Boddy	Pearson	2020	9781292271811

Recommended Textbooks / Readings:

Title	Author(s)	Publisher	Year	ISBN
Essentials of Management – A Concise Introduction	David Boddy	Pearson Education	2012	9780273739289