



Course Syllabus

Course Code	Course Title	ECTS Credits
MBAN-758	Working Capital Management	6
Prerequisites	Department	Semester
MBAN-550/MBAN-630/ MBAN-640	School of Business	Fall, Spring
Type of Course	Field	Language of Instruction
Concentration	Finance	English
Level of Course	Lecturer(s)	Year of Study
2 nd Cycle	Prof. Petros Lois	1 st or 2 nd
Mode of Delivery	Work Placement	Corequisites
Face-to-Face	N/A	None

Course Objectives:

The main objectives of the course are to:

- Cover the latest trends around working capital
- Discuss a range of working capital topics, including cash management, banking relations, accounts receivable, inventory, accounts payable, and foreign exchange
- Analyze the efficient utilization of current assets and liabilities of a business through each phase of the operating cycle
- Examine the planning, monitoring, and management of the company's collections, disbursements and concentration banking
- Explore the gathering and management of information and forecast data to effectively use funds and identify risk

Learning Outcomes:

After completion of the course students are expected to be able to:

1. Explain and analyse the importance of working capital management
2. Describe the basic principles of cash management and the relevance of cash budgeting
3. Analyse and interpret the ratio results affecting the working capital elements
4. Interpret the results of cash operating cycle
5. Analyse factors affecting the formulation of accounts receivable and accounts payable policy
6. Explain inventory management policy and apply various inventory control techniques

“Details on the contribution of the course’s learning outcomes towards the learning goals / competencies and learning objectives of the programme are included in the curriculum map of each programme”.

Course Content:

- 1) Concepts in Working Capital Management
- 2) Cash Management and Fraud Prevention
- 3) Cash, Credit, and Short-Term Financial Instruments
- 4) Concentration Banking and Financial Institution Relationships
- 5) Accounts Receivable and Working Capital Issues
- 6) Inventory and Working Capital Issues
- 7) Payables and Working Capital Issues
- 8) International Working Capital
- 9) Information and Working Capital
- 10) Managing the Working Capital Cycle
- 11) Business Plan
- 12) Practical Issues

Learning Activities and Teaching Methods:

Lectures, textbook reading, case studies, academic paper discussion

Assessment Methods:

Course Work and Classroom participation (40%), Final Exam (60%)

Required Textbooks / Readings:

Title	Author(s)	Publisher	Year	ISBN
Working Capital Management: Applications and Cases	Sagner James S.	Wiley	2014	978-1-118-93383-1

Recommended Textbooks / Readings:

Title	Author(s)	Publisher	Year	ISBN
Essentials of Working Capital Management	Sagner James S.	Wiley	2011	978-0-470-87998-6 978-0-470-91690-2 (e-book)
Financial Markets and Institutions, 7 th edition	Saunders, Anthony and Cornett Marcia	Mc-Graw Hill Education	2018	9781259919718