



UNIVERSITY OF NICOSIA ΠΑΝΕΠΙΣΤΗΜΙΟ ΛΕΥΚΩΣΙΑΣ

University of Nicosia, Cyprus

Course Code LAW-265	Course Title Commercial Law I	ECTS Credits 6
Department Law	Semester Fall	Prerequisites LAW-132, plus one other from LAW-100, LAW-122/6 and LAW-142/6
Type of Course Law Elective	Field Law	Language of Instruction English
Level of Course 1 st Cycle	Year of Study 2 nd / 3 rd / 4 th	Lecturer(s) Mrs. Koula Michaelidou
Mode of Delivery Face-to-face	Work Placement N/A	Co-requisites None

Objectives of the Course:

To acquire a thorough understanding of mainstream aspects of commercial law, building where relevant upon knowledge previously acquired from study of the law of contract and, where necessary, of tort. Candidates will, in particular, be able to deal with both the theoretical basis of the relevant aspects of commercial law and to solve problem questions by analysis of the relevant elements involved and the application of statutory provisions and common law rules to those problems.

Learning Outcomes:

After completion of the course students are expected to be able to:

1. Explain the development of common law principles on agency
2. Identify the various types of authorities of Agent
3. Analyze the common law implied duties and rights of agent and principal.
4. Distinguish between a common law agent and a commercial agent under the Regulation of 1993 and appreciate their different treatment.
5. Discuss the application of the UN Convention on Contracts for International Sale of Goods
6. Apply the Sale of Goods Act 1977
7. Explain the interpretation of the provisions of the Act via Common Law
8. Discuss the importance of agency law and sale of goods in a commercial and legal environment.

Course Content:

1. Contract

The contract for the sale of goods; classification of goods; terms of the contract; the implication of particular terms by statute; the transfer of property in goods; performance of the contract; Duties of Sellers and Buyers ; acceptance and remedies

2. The Law of Agency :

The nature and creation of the principal and agent relationship and the scope of the agent's authority. The position of the principal and agent vis-à-vis third parties;. Rights and duties of principal and agent inter se. Remuneration of agents. The agent's lien. Termination of agency. Commercial Agents.

3. Consumer Credit

Learning Activities and Teaching Methods:

Interactive lectures, tutorials, written examinations and assignments

Assessment Methods:

Mid Term Exam , Final Exam, Class Participation, Homework

Required Textbooks/Reading:

Authors	Title	Publisher	Year
ROBERT BRADGATE	COMMERCIAL LAW	OXFORD UNIVERSITY PRESS	3 rd edition

Recommended Textbooks/Reading:

Authors	Title	Publisher	Year
SEALY & HOOLEY	COMMERCIAL LAW TEXT , CASES AND MATERIALS	OXFORD UNIVERSITY PRESS	4 th edition
Roy Goode	<i>Commercial Law</i>	Penguin	4 th edition