



# UNIVERSITY OF NICOSIA

## ΠΑΝΕΠΙΣΤΗΜΙΟ ΛΕΥΚΩΣΙΑΣ

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| <b>Course Code</b><br>BADM-230                        | <b>Course Title</b><br>Business Law | <b>Credits (ECTS)</b><br>6                |
| <b>Department</b><br>Law                              | <b>Semester(s)</b><br>FALL & SPRING | <b>Prerequisites</b><br>Sophomore         |
| <b>Type of Course</b><br>Business Major               | <b>Field</b><br>Law                 | <b>Language of Instruction</b><br>English |
| <b>Level of Course</b><br>Undergraduate               | <b>Year of Study</b><br>3           | <b>Lecturer</b><br>Dr. Mario Antoniou     |
| <b>Mode of Delivery</b><br>Face to face               | <b>Work Placement</b><br>N/A        | <b>Co-requisites</b><br>None              |
| <b>Recommended Optional Programme Components:</b> N/A |                                     |   |

### Objectives of the Course:

This course will enable the student to understand the evolution of law and the judicial system as well as contract law. Case studies will allow the student to apply the principles to everyday situations as well as the business environment.

### Learning Outcomes:

After completion of the course students are expected to be able to:

1. Describe the basis of law in the business environment.
2. Appraise the role of government institutions in the regulation of business.
3. Comprehend the fundamental difference between public and private law.
4. Describe the different methods by which legal relations can be established contractually.
5. Evaluate the circumstances in which a contract may be breached and the remedies available.
6. Comprehend how a company may be established.
7. Assess the different types of company and the basis for / nature of liability.
8. Assess why law is important.

### Course Content:

- A. The Legal and Social Environment of Business
- B. The nature and sources of law
- C. The court system and Business ethics, social forces, and the law
- D. The Constitution as the foundation of the legal environment.
- E. Government regulation of competition and prices
- F. The legal environment of international trade

G. Administrative agencies

H. Nature and classification crimes

I. Tort and crime distinguished; types of torts

J. Intellectual property rights and the internet

K. Issues in cyberlaw

L. Contracts

Nature and classes of contracts: contracting on the internet

The agreement; contractual intention

Capacity and genuine assent

Consideration defined and explained

Legality and public policy

Form of paper and electronic contracts

Interpretation of contracts

Third person and contracts

Discharge of contracts

Breach of contract and remedies

M. Business Organization and Agency Law

a. Sole Proprietorship

b. Partnership

c. Limited Partnership

d. Limited Liability Partnership

e. Limited Liability Company

f. Corporations and Limited Companies

g. Agency definitions and Principles

**Teaching Methods:**

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| Interactive lectures |
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**Assessment Methods:**

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| One written assignment, mid-term exam, final exam |
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**Required Textbooks:**

| Authors   | Title                                     | Publisher          | Year |
|---|---|--------------------|------|
| Kenneth W. Clarkson, Roger LeRoy Miller, Gaylord A. Jentz, Frank B. Cross | West's Business Law<br>10th Edition ©2006 | West<br>Publishing | 2006 |

**Recommended Textbooks/Reading:**

| Authors                       | Title   | Publisher                        | Year  |
|-------------------------------|---|----------------------------------|-------|
| Liuzzo, A.,<br>Bonnice, J,... | Essentials of Business Law (6th ed.)  | McGraw Hill.<br>New York,<br>NY: | 2007, |
| Hay, Weintraub,<br>Borchers   | <i>Cases and Materials Conflict of Laws (University Casebook Series)</i><br>13th ed., | Butterworths,                    | 2009  |