Course Code | Course Title | ECTS Credits
---|---|---
BADM-234 | Organizational Behavior | 6

**Prerequisites**
None

**Department**
Management & MIS

**Semester**
Fall/Spring

**Type of Course**
Required

**Field**
Business Administration

**Language of Instruction**
English

**Level of Course**
1st Cycle

**Lecturer(s)**
Ria Nicoletti Morphitou

**Year of Study**
2nd

**Mode of Delivery**
Face to face

**Work Placement**
N/A

**Co-requisites**
None

**Objectives of the Course:**

The main objectives of the course are to:

- Provide an introduction to the field of Organizational Behavior (OB)
- Make students appreciate the role that individuals, groups and systems have on behavior in organizations
- Improve students' skills in analyzing data for the purpose of resolving issues directly related to OB
- Develop a range of core (or transferable) skills, including communication, problem-solving, researching and writing.

**Learning Outcomes:**

After completion of the course students are expected to be able to:

1. Differentiate between dependent and independent variables in OB and have a basic knowledge of key relationships between them
2. Appreciate the role that individual characteristics, personality and values have on behavior in organizations
3. Discuss attitude measurement and job satisfaction characteristics
4. Summarize and discuss perceptions, learning, individual decision and motivation theories
5. Discuss foundations of group behavior
6. Communicating in teams and organizations
7. Appreciate the role of communication
8. Define leadership and analyze key related theories
9. Appreciate the role of power and politics in organizations
10. Explain the dynamics of conflict and negotiation
11. Identify major issues in Human Resource Policies and Practices
Course Contents:

1. What Is Organizational Behavior?
2. Foundations of Individual Behavior
3. Attitudes and Job Satisfaction
4. Personality and Values
5. Perception and Individual Decision Making
6. Motivation Concepts and Applications, Emotions
7. Foundations of Group Behavior
8. Communication
9. Leadership
10. Power and Politics
11. Conflict and Negotiation

Learning Activities and Teaching Methods:

PowerPoint Lectures, discussion, practical exercises, class activities

Assessment Methods:

Group Presentations, Final Exam, Midterm Exam

Required Textbooks / Reading:

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<tr>
<th>Title</th>
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