



Course Syllabus

Course Code LAW-380	Course Title Law of International Trade	ECTS Credits 6
Prerequisites None	Department Law	Semester Fall/Spring
Type of Course Elective	Field Law	Language of Instruction English
Level of Course 1 st Cycle	Lecturer Dr. Nikolaos Davrados	Year of Study 4 th
Mode of Delivery Conventional	Work Placement None	Corequisites None

Course Objectives:

The purpose of this course is to study and analyze domestic, European, and international rules governing cross-border commercial transactions. Issues covered include the general principles of conflict of laws, matters of international jurisdiction and applicable law to commercial transactions, and issues of international commercial arbitration. The course will also focus on international sales and general issues of financial law.

Learning Outcomes:

After completion of the course students are expected to be able to:

1. Understand the concepts of the law of international trade.
2. Comprehend the general principles and methodology of the law of international trade.
3. Identify the competent court and the applicable law to an international commercial dispute.
4. Research topics in international business and financial law.
5. Answer problem questions and hypotheticals on international trade.

Course Content:

1. Introduction and basic concepts.
2. Sources of the law of international trade.
3. Jurisdiction in civil and commercial matters.
4. International commercial arbitration.
5. Applicable law: Rome I Regulation.
6. Applicable law: Rome II Regulation.
7. Applicable law: UN Convention on International Sales of Goods (CISG).
8. Introduction to international financial law.
9. Introduction to e-commerce.
10. Taxes and tariffs in international trade.

Learning Activities and Teaching Methods:

Lecture, in-class dialogue, individual work, discussion of cases and theories.

Assessment Methods:

Midterm and final exams, written assignments.

Required Textbooks / Readings:

Title	Author(s)	Publisher	Year	ISBN
International Commercial Litigation	T. Hartley	Cambridge University Press	2009	9780521687485

Recommended Textbooks / Readings:

Title	Author(s)	Publisher	Year	ISBN
Conflict of Laws	Dicey, Morris & Collins	Sweet & Maxwell	2017 (15 th edition)	9780414035027

International Business Transactions	R. Folsom, M.W. Gordon, J. Spanogle, M. Van Alstine	West	2013 (3 rd edition)	978031428659
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