



Course Code BADM-234	Course Title Organizational Behavior	ECTS Credits 6
Prerequisites None	Department Management & MIS	Semester Fall/Spring
Type of Course Required	Field Business Administration	Language of Instruction English
Level of Course 1 st Cycle	Lecturer(s) Ria Nicoletti Morphitou	Year of Study 2 nd
Mode of Delivery Face to face	Work Placement N/A	Co-requisites None

Objectives of the Course:

The main objectives of the course are to:

- Provide an introduction to the field of Organizational Behavior (OB)
- Make students appreciate the role that individuals, groups and systems have on behavior in organizations
- Improve students' skills in analyzing data for the purpose of resolving issues directly related to OB
- Develop a range of core (or transferable) skills, including communication, problem-solving, researching and writing.

Learning Outcomes:

After completion of the course students are expected to be able to:

1. Differentiate between dependent and independent variables in OB and have a basic knowledge of key relationships between them
2. Appreciate the role that individual characteristics, personality and values have on behavior in organizations
3. Discuss attitude measurement and job satisfaction characteristics
4. Summarize and discuss perceptions, learning, individual decision and motivation theories
5. Discuss foundations of group behavior
6. Communicating in teams and organizations
7. Appreciate the role of communication
8. Define leadership and analyze key related theories
9. Appreciate the role of power and politics in organizations
10. Explain the dynamics of conflict and negotiation
11. Identify major issues in Human Resource Policies and Practices

Course Contents:

<ol style="list-style-type: none"> 1. What Is Organizational Behavior? 2. Foundations of Individual Behavior 3. Attitudes and Job Satisfaction 4. Personality and Values 5. Perception and Individual Decision Making 6. Motivation Concepts and Applications, Emotions 7. Foundations of Group Behavior 8. Communication 9. Leadership 10. Power and Politics 11. Conflict and Negotiation 12. Human Resource Policies and Practices

Learning Activities and Teaching Methods:

PowerPoint Lectures, discussion, practical exercises, class activities
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Assessment Methods:

Group Presentations, Final Exam, Midterm Exam

Required Textbooks / Reading:

Title	Author(s)	Publisher	Year	ISBN
Organizational Behaviour	Robbins, P. Stephen & Timothy A. Judge	Prentice-Hall, 17 th edition	2016	013410398X / 9780134103983 Organizational Behavior
Organizational Behaviour E book	Robbins, P. Stephen & Timothy A. Judge	Prentice-Hall, 15 th edition	2013	ISBN13: 9780273765400 ISBN10: 027376540X

Recommended Textbooks / Reading:

Title	Author(s)	Publisher	Year	ISBN
Organization Development: A Process of	W. Warner Burke, Debra A. Noumair	Pearson Publications,	2015	ISBN13: 9780133892628

Learning and Changing		3 rd Edition		
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